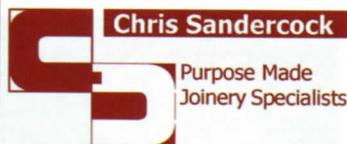


Chris Sandercock chooses Joinerysoft

Chris Sandercock, based in Leicestershire examined software for bespoke joinery manufacturing three years ago, choosing Joinerysoft for its ease of use, ability to calculate u-values and simplify the flow of information to his growing team of joiners in the workshop. Three years later he admits he wouldn't want to go backwards and have to do without it!

The 2,500 sq ft joinery workshop, trading with the name Chris Sandercock provides custom joinery throughout Leicestershire, Northamptonshire and Warwickshire. They predominately manufacture doors and windows, but also stairs, conservatories, garden rooms or fitted furniture. The traditional workshop employs 4 full time and 2 part time joiners utilising modern tooling but hasn't gone down the route of CNC. Chris says he has never had a plan for business growth but over the years word spreads further and wider resulting in growth. He still values the hands on time he personally spends in the workshop and for him, believes that is what it is all about.

Investment in the business has always been a priority for Chris however not being computer literate it took him a while to consider software. The catalyst came as the business grew; employing more joiners made it time consuming for Chris to communicate all job details and manual quoting was taking up more and more time. Chris decided it was time to take the plunge before he got left behind in the technology race. He says, "Spreading the payments for JMS over several months made it easier to purchase and the two day training and installation was



"I am able to change designs, section sizes, timber, glass, and fittings quickly and easily to suit individual requirements. This means that I can now offer a variety of options for customers with itemised prices for each variant."

with a qualified joiner who was able to answer all my questions and got me up and running straight away."

With a wide variety of work including listed buildings more often than not, Chris says, "I am able to change designs, section sizes, timber, glass, and fittings quickly and easily to suit individual requirements. This means that I can now offer a variety of options for customers with itemised prices for each variant." Chris believes that this has helped him win work and customers are impressed with the professional quotes automatically generated by JMS which include diagrams of each

item in the job.

Chris's wife Collette who is a full partner in the business and responsible for bookkeeping, accounting and generally keeping the business on track has noticed even more time savings in her work load than Chris. Chris comments, "I am now able to do all the quoting myself without Collette having to type up the quotes. In the three years since I've had JMS I'm quoting twice as many jobs as previously."

Chris now puts everything through JMS to ensure that a consistent process is maintained within the workshop. He says, "JMS provides a simple way of relaying information to the

workshop floor. I believe it's made us more efficient and makes things run smoothly."

He concludes, "When I purchased JMS the software seemed an easy answer to the requirement to provide u-values. Receiving updates automatically with my support means that Joinerysoft has since provided an equally efficient solution to comply with CE marking without me having to get involved." Adding, "JMS has helped the business grow and I can be sure now that I'm not losing money on jobs. It would be difficult to name just one thing that the software has delivered; I've benefitted from the whole package."

For more information contact:

Chris Sandercock
Tel: 01455 552060
info@chrissandercock.co.uk
www.chrissandercock.co.uk
Joinerysoft Ltd
Tel: 01608 643302
enquiries@joinerysoft.com
www.joinerysoft.com