

Excitement and interest for Joinerysoft at W16

JOINERYSOFT was delighted by the response to its software at W16, both the established JMS, suitable for all timber joinery manufacturers, and the newly launched JMS Pro, typically designed for larger manufacturers or those who require more management reporting and project scheduling.

Although the show was quieter than expected, the quality of the leads was good and visitors included potential customers interested to see what was on offer as well as existing customers keen to see the latest enhancements and upgrades. Joinerysoft was so pleased with the response at W16 that the company has had no hesitation in reserving space at W18.

JMS, or Joinery Management Software, is designed to speed up both the quoting process and production, improving efficiency and increasing accuracy. The software can be purchased in modules to complement what you manufacture, including: Casement Windows, Sliding Sash, Doors, Screens and Stairs, as well as Bill of Materials (BoM) and Machine Output.



Customers find that the clear, professional quotations produced by JMS have helped them to win orders.

Bespoke items can be designed quickly and easily: the accurate pricing means that users know their costs instantly. True scale diagrams and itemised prices can be included, and the use of detailed quotes can help avoid later disputes.

U values can be provided to ensure compliance and remove the need for testing, and the size, timber, glass and fittings are clearly displayed. All reports, including cutting sheets, are produced directly from the design, so there is no rekeying of information which saves a considerable amount of time and expense from costly mistakes from human error.

The software being quick and easy to use means additional staff can quote, freeing up skilled workers and removing bottlenecks in quoting.

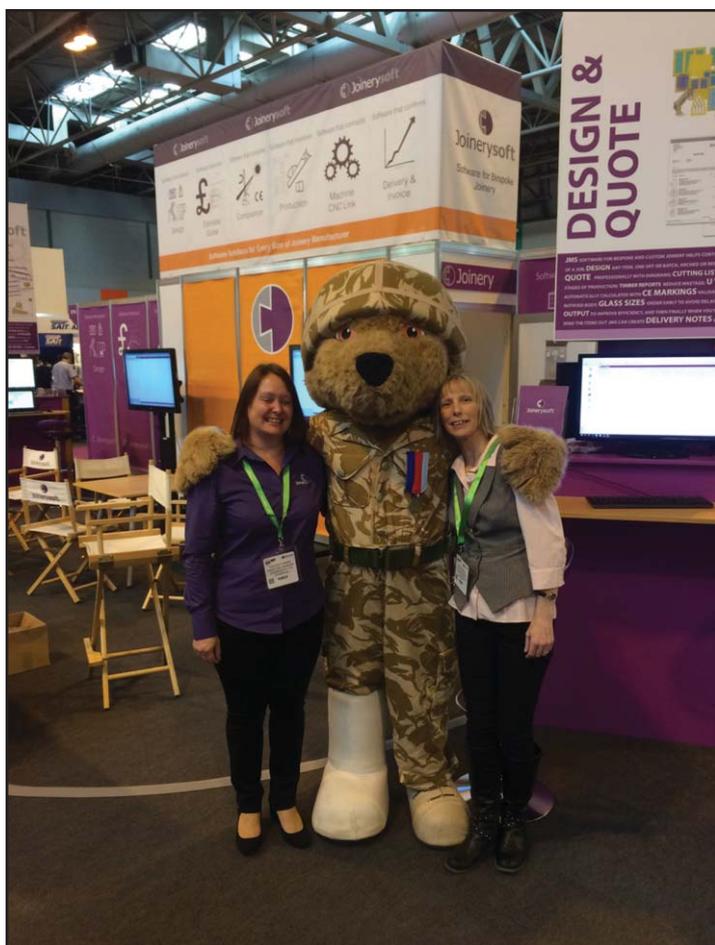
Setup of JMS is even easier with the Setup Wizard, introduced at the end of 2015. Point and click images direct customers through questions relevant to their own joinery style and allow the selection of mouldings, section sizes, types of glass, head and jamb choices, mullions, etc. The wizard selects questions specific to the choices you have made, so avoids irrelevant questions. Adding new joinery styles to JMS is therefore easy and accurate with cross sectional diagrams confirming you have got it right.

JMS Pro caused considerable excitement among visitors. JMS Pro is believed to be unique in offering accurate costing and manufacturing software integrated with 3D design and management tools specifically for the timber joinery market. JMS Pro is also modular so you can purchase just those which are relevant for your types of joinery.

JMS Pro offers built in CRM and comes ERP enabled. Project/revision based planning is included as is workshop scheduling through interactive Gantt charts. The project scheduling attracted considerable interest at W16, as did the new enhanced 3D solid modelling engine to help with CAD drawings. Accurate process based costing and timing modelling, as well as the enhanced report engine, all benefit the larger joinery workshop. CNC links for a number of machines can be purchased as an optional extra.

If you would like a demonstration of both JMS and JMS Pro, please do not hesitate to contact Joinerysoft.

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Staff at the Joinerysoft stand welcoming the Help for Heroes mascot. Help for Heroes was the official charity at W16.